

IN ACCOUNTANCY

Your local tax and accounting specialists for:

- Owner Managed Businesses
- Contractors
- Personal Tax
- Medical & Healthcare

• Fast, friendly, jargon-free personal responses to all your queries

• Fixed fee service and no nasty surprises or charges for talking to us

• All the advice and guidance you need with no hard sell for extras you don't

• Confidence that you will pay the legal minimum tax

• You concentrate on your business while we look after the rest

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"We saved more than £2000 in tax when we moved to IN Accountancy. I would definitely recommend it."

"I find IN Accountancy extremely helpful. They show me all the best tax efficient ways to save money, and staying on the right side of the law."

IN Accountancy Limited, 477 Buxton Road, Great Moor, Stockport SK2 7HE



IN FAVOUR AT BUSINESS AWARDS

IN Accountancy named Most Promising Young Business at the 2015 Stockport Business Awards.

IN ACCOUNTANCY celebrated its third birthday by being named Most Promising Young Business at the 2015 Stockport Business Awards.

IN Accountancy's MD, Sarah Harkness, who picked up the award at Stockport Town Hall, said: "We pride ourselves as Stockport accountants who provide exceptional service for local businesses, so this award really fits the bill."

Sarah joined the business as a consultant to help with positioning, marketing and growth. This led to the acquisition of the Harrison Newall practice on Buxton Road, Hazel Grove, where the full team is now based.

After successfully managing the post-acquisition phase, Sarah bought into the business and is now responsible for business strategy, practice management and providing consultancy to clients.

Prior to joining IN Accountancy, Sarah spent many years in senior management, latterly as head of strategic planning at adidas, before starting a successful business growth coaching consultancy in 2007.

"We started with just one employee three years ago, but now have nine and are looking to take on a new senior accountant."

They are also hoping to move into a new office in 2016 to help with the expansion plans.

"We are forecasting growth of around 40% in this current financial year. We already have around £500,000 of recurring business and that is growing by £15,000 a month."

Sarah bases her forecast on past figures - turnover grew 84% from the first to the second year and more than 70% of new business last year came from referrals.

The firm was formed three years ago by Chartered Accountant, Andy Tyler and Richard Cullen, founders of financial advisers Cullen Wealth, with the intention of creating a niche accountancy firm to look after sole traders and businesses with a turnover of up to £5m.

"We launched the company because we saw too many people and businesses paying for services they didn't need," Sarah explained.

"IN Accountancy works on fixed fees and offers a great – and quick – service to sole traders.

"We don't believe in sending out unexpected bills – and we will never charge for making a phone call. Our clients can call us any time for a chat.

"Things are made as simple and as jargon-free as possible for our clients.

"We specialise in personal tax, owner-managed businesses, contractors, sole traders, and the medical and healthcare sector."

IN Accountancy is adding to its customer service with a series of business seminars, the most recent of which 'Marketing – more maths than magic!' was held at Gorvins Solicitors with over 30 local business people attending.

The firm has also produced an app that has been downloaded more than 1,500 times as well as having a series of simple one-page guides on topics including VAT, remuneration and tax planning and self-assessment and expenses that can be claimed.

Find out more about IN Accountancy at www.in-accountancy.co.uk, call 0161 456 9666, connect via Twitter or Facebook or or call into our offices near Stepping Hill Hospital at 477 Buxton Road, Great Moor, Stockport SK2 7HE